Application Engineer

ProPhotonix Limited, Little Island, Cork, Ireland

The Company:

ProPhotonix is an expert designer and manufacturer of laser and LED systems for OEMs (Original Equipment Manufacturers) across a wide range of applications including machine vision, UV curing, medical equipment, and security applications.

Established in 1951, ProPhotonix is headquartered in Salem, New Hampshire, USA, and has ISO-certified production facilities in Cork, Ireland, and Essex, U.K. At our Cork facility, we design and manufacture LED lighting for a diverse range of applications. At our UK facility, we design and manufacture diode laser modules and systems for applications including inspection, sorting, patient alignment, and industrial. We are an SME looking to grow market share in our key markets.

The Role:

Reporting to the Application Engineering Manager, the Application Engineer will be responsible for technical support to our customers. This will include, creating proposals that lead to the development and introduction of new technologies and products that support ongoing business objectives. The Applications Engineer will be a member of the engineering team and should be able to demonstrate commercial, technical and communication proficiency.

Primary job responsibilities

- Determining customer's specific technical requirements and product feature needs
- Interfacing with customers to develop product specifications that meet their needs
- Interfacing with Management, Engineering, Sales, and Manufacturing teams to ensure customer requirements are understood.
- Providing technical support to the sales team and directly to customer. Provide product management input to Marketing on ProPhotonix standard product range.
- Generating proposals, product data sheets, bills of material, concept drawings, Project costings, product pricing, and Gannt charts.

Personal Skills:
The candidate should be well organized with the ability to work in a cross-functional team. He/she should have effective communication, interpersonal, and teamwork skills. Technical interest and willingness to learn about the company's technology are essential.

Qualifications:

Minimum Requirements/Qualifications:

Essential

a. BS degree in an engineering/science discipline

b. Demonstrating project management abilities. Understanding of project scheduling, task definition and effort estimation

c. Strong commercial evaluation and documentation writing skills

Desirable

a. Experience in a similar role

b. Experience performing sales application engineering for the industrial lighting industry

c. Experience with ERP and CRM (Salesforce) systems

Applications to:

Simon Stanley
Director of Engineering, ProPhotonix (IRL) Ltd. 3020 Euro Business Park Little Island, Cork.
Email: sstanley@prophotonix.com

An attractive remuneration package will be offered commensurate with experience.

ProPhotonix (Ireland) Ltd is an equal opportunities employer.

Location	Little Island Cork
Payment	Negotiable
Category	Engineering, Manufacturing / Engineering.
Terms	Permanent, Full-time
Last updated	23/05/2021